



## CLIENT

The ClarkeModet Group is the leading operator in industrial and intellectual property with a presence in various countries in Latin America and Europe. With cutting-edge technology, it offers comprehensive services to its clients, capable of expanding its operations through its extensive IP network internationally.



## CONTACT PERSON

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## SOLUTION

Microsoft Dynamics 365 FI&SCM has been implemented as the enterprise management solution in collaboration with CUROGENS IBERIA. This was carried out through a migration project from Microsoft AX2012 R3 to MS Dynamics 365 FI&SCM for 10 countries.

## What was the client's problem/need?

The client was using an unsupported version from the manufacturer, Microsoft AX 2012, and, additionally, due to its geographical distribution, it was beginning to face continuity issues across various locations. Furthermore, the growth of operations resulted in several inefficient processes, prompting the consideration of operational improvements. The challenge of migrating with minimal impact on the organization, meeting various local requirements, posed a significant hurdle.

## What solution was proposed to address the client's needs/problems?

The implemented solution was Microsoft Dynamics 365 Finance and Supply Chain Management, maintaining integrations with other corporate applications. Operational improvements were also made, such as:

- Implementing Intercompany functionality among the different subsidiaries of the group.
- Automating the processes of issuing and receiving certified electronic invoices with various local agents.

In addition to the headquarters, deployment took place in 9 countries: Portugal, Brazil, Mexico, Peru, Chile, Colombia, Venezuela, Argentina, and Uruguay, with the collaboration of 5 local partners. A key point was the execution of a "Big Bang," avoiding temporary additional interfaces between different corporate systems and subsidiaries. The introduction of solutions like Lasernet from FormPipe, to facilitate the creation and maintenance of a variety of invoice document formats, CuroGens' expertise in the Azure platform and the Microsoft Dynamics 365 Applications ecosystem, along with the client's essential involvement and the establishment of a collaborative model with different local partners, were crucial for the successful completion of the project without disrupting the client's daily operations.

## What have been the benefits of this solution?

There have been significant improvements in the daily operational efficiency of various processes affecting different subsidiaries, especially Intercompany billing and operations. This has laid the foundation for future growth and continuous improvement of corporate processes with a powerful and modern platform always up to date.

## What were the most significant challenges in delivering this solution?

One of the most important challenges was the diversity of locations. Each country has particularities due to taxes and the billing fields required for electronic certification. The challenge was to build an automatic integration capable of responding to each country and allowing the publication of invoices in MS Dynamics 365 FI&SCM for each local agent to send for electronic certification to the respective authority in each country. Another challenge was automating Intercompany processes, especially for Brazil, as the standard had to be adapted due to various restrictions.

## Customer Testimonial

Approximately three years ago, we made the decision to migrate our existing ERP system to the new Microsoft Finance & Operations. While we were aware that the process would not be easy, we knew that, to stay ahead and improve our operational efficiency, it was a necessary decision.

From the beginning, we faced several challenges. Our previous ERP system was highly customized to meet our specific needs and had years of accumulated data. The idea of migrating all that information and adapting our processes to a new system was undoubtedly intimidating.

However, from the moment we started the project, we had the support of Curogens, our partner. They conducted a detailed analysis of our operations, identifying areas for improvement and ensuring that the new system fit our needs perfectly. Their team accompanied us at every step, from the planning phase to implementation, and subsequently in training our staff and go-live.

Today, several months after completing the migration, I can confidently say that it was the right decision. The new Microsoft Finance & Operations system has given us unprecedented visibility into our operations, allowing us to make more informed decisions in less time.

